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Schletter Inc. Launches Cost-Savings Program for Utility-Scale Installers

Launching at Intersolar North America, Schletter is offering a set of tractor-trailers for scheduling by FS System customers throughout the U.S.

July 8, 2011 Tucson, AZ — [Schletter](#)[®], a well-known partner in solar photovoltaic (PV) racking systems, will unveil the first of its tractor-trailers equipped to service customers installing large commercial and utility-scale ground mount solar PV arrays.

The company plans to launch the new program at Intersolar North America in San Francisco July 12 – 14, 2011. Located in booth 5146, one of the company's two booths at the trade show, Schletter will showcase the key systems of their ground mount product capabilities. Included in the display will be the tractor-trailer, **FS System**[™], and **GAYK**[™] hydraulic pile driving ram used in the majority of its FS System installations. The company plans to release two tractor-trailers within the US in the coming months.

“Not only will this program be cost-effective for our customers who participate in our ram rental and purchasing program,” says Martin Hausner, President of Schletter Inc., “it will also expedite delivery times, resulting in additional cost savings and reduced wait times in scheduling the rams for FS site testing and installations. Schletter believes in creating long-lasting partnerships with our clients, as well as providing a higher standard of service than what is typically offered in business-to-business relationships today.”

In addition to the FS site testing, the tractor-trailers will be available to Schletter customers for product demonstrations, hands-on training, local workshops, ribbon cutting events and the like. The fully equipped tractor-trailers will be launched alongside the Helios 3D solar layout software for utility-scale system planning.

About Schletter Inc.

Schletter (www.schletter.us) has designed, developed and manufactured solar racking projects in the U.S. since 2008 while backed with more than 18 years of solar racking experience from Schletter GmbH. Since opening its United States facility in Tucson, Arizona Schletter Inc has manufactured more than 300 MW of installed PV mounting systems. Schletter Inc offers products for roof mount and ground mount systems for residential, commercial, and utility scale photovoltaic systems. Schletter Inc is an independent subsidiary of Schletter GmbH, which operates subsidiaries in eleven countries with more than 1,800 employees worldwide. For more information on Schletter GmbH, please visit www.schletter.de.

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