



**National Truck Shortage:** The recession has had an unexpected impact on the shipping industry and Schletter, like many manufacturers around the country, is experiencing the impact of the trucker shortage. [READ MORE>>>](#)

**Fall 2010 Solar Power Training Wrap-Up** Last week Schletter jointly hosted a successful training workshop. [READ MORE>>>](#)

**Want More on Solar Mounting Systems?** Click-on-over to YouTube and see easy-to-follow videos of Schletter Solar Mounting Systems. [READ MORE>>>](#)

**Tradeshows:** Don't miss Schletter at the upcoming events. Be sure to contact us to schedule a meeting with a Schletter representative. [VIEW LIST>>>](#)

**Schletter Canada:** We are glad to announce that Canadian production is up and running and we are serving the Ontario market with local made product! [READ MORE>>>](#)

**New Faces at Schletter:** Schletter Inc. continues to grow and with the growth many new faces can be seen at our Tucson, Arizona manufacturing plant. [READ MORE>>>](#)

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### **National Truck Shortage Continued**

As the recession worsened and demands for goods fell by more than 20%, many large trucking companies responded by letting truckers go in order to stay afloat—while smaller firms went out of business. Now with demand up 10% in 2010, scheduling available trucks has become a logistics juggle and something to be aware of. In fact, we have found that even if a truck it booked some trucking companies are cancelling at the last minute when a more economically attractive offer is available. For more information, see the [USA Today article](#).

We apologize for any inconvenience this might cause. We are of course doing everything to ensure that deliveries arrive on time and to not have the national situation impact our customers. Regardless, we will keep you up to date on any shipment delays that may occur and work closely with you to avoid costs and damages.

[<<back to header](#)

### **Schletter Canada Continued**

We take the local content requirement of Ontario seriously. Such beliefs match the world-wide Schletter philosophy: Produced in the country of the country needing the products, by the people living there.

The Canada PV market can now enjoy the full Schletter service:

- Fast and efficient delivery of product
- Efficient design consultation
- Locally made products supporting the local economy

Thank you to all our customers who have already shown us so much trust by giving us the business and enabling us to launch this office with a fantastic start. For those looking for service in or near Canada, the Schletter Canada website is now live! Go to [www.schletter.ca](http://www.schletter.ca) for the latest information from our Canadian team members.

### **Schletter on YouTube Continued**

See videos like the terrain care with ground mounts. One question asked often is simply how to mow the grass below the racks and especially around the **Schletter FS System™** posts. [Click here](#) or on the image to jump to YouTube for a quick video to answer this question.

Don't miss the other videos we've posted on our ground mounts. They say a picture is worth a thousand words—videos can say it all!

Be sure to subscribe to [Schletter Inc's YouTube channel](#) to stay current with video uploads. [<<back to header](#)

### **New Faces at Schletter Continued**

Schletter Inc. continues to grow and with the growth many new faces can be seen at our Tucson, Arizona manufacturing plant. For all the new contact information, please visit the

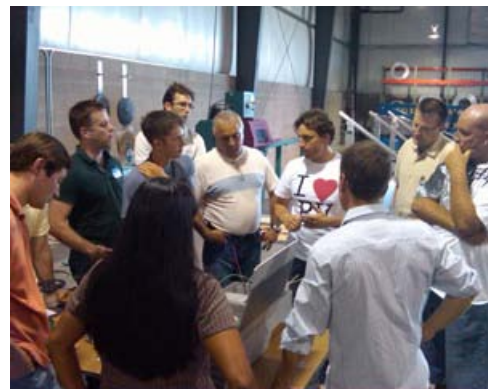
[Contacts page](#) on the Schletter Inc website. New drafters, business liaisons, and marketing contacts are here to provide the highest level of service for our customers while keeping lead times reduced and ensuring quick and efficient turn-around times.

### Fall Training Continued

Schletter along with Kaco new energy and Abound Solar, where participants received a blend of classroom knowledge and hands-on training with Schletter solar mounting systems (FS, WindSafe, and IsoTop), Kaco residential inverters, and Abound's thin film photovoltaic modules.

[Click here](#) to jump to a few workshop photos.

Thank you to all the presenters and attendees for making this a successful workshop!



[<<back to header](#)

## Tradeshows Continued

### September 28–30, 2010

[The Green Expo](#), Mexico

World Trade Center

Mexico City, Mexico

**Schletter Booth Number 708**

### October 6–8, 2010

[Native Nation](#): Native American Economic Development and Renewable Energy Projects

M Resort Spa & Casino

Las Vegas, Nevada

See conference program for booth location.

### October 12–14, 2010

[Solar Power International](#)

Los Angeles Convention Center

Los Angeles, California

**Schletter Booth Number 843**

Unsubscribe link.