



FOR IMMEDIATE RELEASE

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NEWS RELEASE

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Schletter and Shoals Partner to Provide Complete Racking and BOS Solutions

Clean energy manufacturers join forces to set the standard for cost-effective and streamlined system integration

October XX, 2013 — Shelby, NC — [Schletter](#)®, a worldwide leader in photovoltaic mounting systems, and Shoals Technologies Group®, a leading manufacturer of balance of systems solutions, announce a joint initiative which will combine their respective strengths in racking and balance of systems to create a completely integrated solution for photovoltaic mounting systems. The companies anticipate this working relationship will have a significant, positive impact for integrators in the solar renewable energy market.

“We are excited to have established this initiative with Shoals,” said Ed Grover, Vice President of Business Development at Schletter Inc. “Superior innovation, world-class reliability and safety are engineered into every Schletter system. Shoals has a robust and sophisticated balance of systems solution and incorporating this technology into our mounting system was a logical step, enabling us to provide our customers with more efficient and cost-effective system planning.

The new initiative calls for Schletter to offer Shoals’ BOS solutions and Shoals to sell Schletter’s mounting systems. “SHOALS QUOTE,”

“It is our expectation that this working relationship will lead to other strategic developments with Shoals,” said Angela Kliever, Vice President of Sales and Marketing at Schletter Inc.

ABOUT SCHLETTER Inc.

Schletter ([www.schletter.us](#)) has designed, developed, and manufactured solar mounting products in the U.S. since 2008, while backed with more than 20-years of solar mounting experience from Schletter GmbH. Since opening its United States facility in Tucson, Arizona, Schletter Inc. has manufactured more than 1 GW of installed PV mounting systems. Schletter Inc. offers products for roof mount and ground mount systems for residential, commercial, and utility scale photovoltaic systems. Schletter Inc. is an independent subsidiary of Schletter GmbH, which operates subsidiaries in eleven countries with more than 1,800 employees worldwide.

ABOUT SHOALS TECHNOLOGIES GROUP

Shoals Technologies Group is a leading manufacturer of balance of systems solutions. Through innovation and diversification Shoals has grown exponentially since its founding in 1996. With over 15 GW+ of BOS products deployed globally, Shoals maintains a diverse portfolio of PV balance of systems products, including, combiner/re-combiner boxes, disconnecting combiner boxes, custom harnessing solutions, junction boxes, PV wire, in-line fuses, racking and PV monitoring solutions. Additional information is available at www.shoals.com.

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